



The March Group, LLLP

BUSINESS PREVIEW

Steel Fabrication, Distribution, Erection & Repair

Preview #	MG – 1898	Metal Products. Revenues are equally split between commercial, industrial and residential markets. Twenty percent net profit margins. Sales, service, repair and installation services. Customer base includes school boards, industrial plants, commercial and residential. Largest in their area of the state. Excellent upside potential as they turn away certain types of work. Largest percent of profit comes from repair and service work for large employers that have been with them several years. Company currently operates within a fifty mile radius, there is a great opportunity to extend work outside this zone. Rebuilding is stronger with steel and known for its long term cost effectiveness, resistance to fire, insect damage and extreme weather conditions.
SIC #	1791-04	
Revenues:	\$15,823,000	
Cash Flow:	\$3,069,000	
Asking Price:	Negotiable	
Down Payment:	Negotiable	
Inventory:	\$355,515	
FMV-FFEV:	\$875,000	
Accounts Rec.:	\$800,000	
Real Estate:	Appraised Value	
Corp. Structure:	Sub “S”	
Employees:	50	
Region:	Southeast	

Additional information will require receipt of our confidentiality agreement including financial qualifications. We will be prompt in forwarding a Confidential Business Review and answering any questions to qualified interested parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by TRGI. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

The March Group
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