



The March Group, LLLP

## BUSINESS PREVIEW

### Commercial Turnkey Printer ~ Wholesale

Preview #	MG-1989	Commercial printing, wholesale trade. State-of-the-art equipment allows company to provide clients with high quality printing services "faster" and at a "better rate" than the competition. In full compliance with local, State and Federal EPA and OSHA requirements. Specialty is between 200,000 to 300,000 copies. Diversified client base of 300 active accounts including several blue-chip customers, as marked by long-lasting relationships, as evidenced by a client retention rate of 90%. Turnkey capabilities, quick turn-around, shifts are 24/7 and they meet deadlines. Digital proofing, direct to plate, sheet-fed, web offset. Customer base is US wide, offer protection for trade. No customer generates more than 20% of their revenues. Company operates out of a leased facility with 38,000 sq. ft. under roof with a competitive and lengthy lease. Owner is in mid-sixties and has a planned exit strategy for retirement. Some key employees have been with him for over 20 years and will remain with an appropriate employment agreement.
SIC #	5084-43	
Revenues:	\$8,150,000	
EBITDA:	\$265,000	
Asking Price:	Negotiable	
Down Payment:	Negotiable	
Inventory:	\$260,000	
FMV-FFEV:	\$1,757,392	
Accounts Rec.:	\$1,100,000	
Real Estate:	N/A	
Corp. Structure:	Sub "S"	
Employees:	58	
Region:	Southeast	

Additional information will require receipt of our confidentiality agreement including financial qualifications. We will be prompt in forwarding a Confidential Business Review and answering any questions to qualified interested parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by The March Group. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

The March Group  
[www.marchgroup.com](http://www.marchgroup.com)  
Toll Free: 800-952-2515