


BUSINESS PREVIEW

The Reed Group

I N C O R P O R A T E D

Plumbing & Piping / Commercial & Industrial

Preview #	235	Strategic buyer wanted. Currently has \$16 million under contract. An additional \$18 million is projected at the same location within four years. Plumbing and air conditioning piping. Owners are concerned with maintaining quality work and meeting these growth needs with bonding capacity and working capital. One is in his upper sixties and ready to retire. The others would take an appropriate employment agreement. Current customer base will provide between \$50 and \$60 million in revenue within the next two years. Currently they have resources and are capable of \$20 million in revenues annually. Over the years they have built an excellent reputation in commercial plumbing, piping and utilities. Prior to closure of several chemical plants, half of their revenues came from industrial rigging, plant maintenance, millwright and fabrication. Licensed in Alabama, Florida and Mississippi.
SIC #	1711-05	
Revenues:	\$9,055,432	
Cash Flow:	\$1,240,729	
Asking Price:	Negotiable	
Down Payment:	Negotiable	
Inventory:	N/A	
FMV-FFEV:	\$1,000,000	
Accounts Rec.:	\$2,422,981	
Real Estate:	Negotiable	
Corp. Structure:	"C" Corp.	
Employees:	72	
Region:	Southeast	

Further information will require execution of our confidentiality agreement including financial qualifications. Our fax number is 251-928-4740. Upon receipt, we will be prompt in forwarding a complete file to interested qualified parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by TRGI. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

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