


**BUSINESS PREVIEW**

# The Reed Group

INCORPORATED

## Plumbing ~ Piping ~ Utilities ~ Commercial & Institutional

Preview #	224	Twenty percent plus "net" profit margins. Low overhead. Ten million backlog of contracts. Work done on a negotiated basis, not in a bid situation. Revenues indicated on a completed job basis, cash flow steady on a draw type basis. Some jobs take up to three years for completion. Some employees have been with owner for all of his twenty-six years in business. Owner is in his sixties and has started thinking about an exit strategy. Will take an employment agreement and phase out of the business. Market is unlimited for upward growth with a strategic and/or energetic, enthusiastic buyer. Customer base includes condominiums, school systems, hospitals, airports, libraries, churches, hotels, resorts, government and physician offices. Real estate includes three acres of land, modern 7,500 square foot facility with 2,000 square feet for mezzanine storage. Can be purchased, leased or removed from purchase.
SIC #	1711-14	
Revenues:	* \$3,000,000	
Cash Flow:	\$876,152	
Asking Price:	Negotiable	
Down Payment:	Negotiable	
Inventory:	\$25,000	
FMV-FFEV:	\$175,000	
Accounts Rec.:	N/A	
Real Estate:	Appraised Value	
Corp. Structure:	Sub "S"	
Employees:	10	
Region:	Alabama	

Additional information will require receipt of our confidentiality agreement including financial qualifications. We will be prompt in forwarding a Confidential Business Review and answering any questions to qualified interested parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by TRGI. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

The Reed Group, Inc.  
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